

Message Text

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PAGE 01 TAIPEI 02227 120708Z
ACTION EA-12

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COMMERCE FOR ITA/BED/OIM/EA KELLY AND OED/FBP MILLER

E.O. 11652: N/A
TAGS: BEXP, TW
SUBJECT: ELECTRONIC BANKING SYSTEM

REF: A) TAIPEI 2133 B) USDOC 6688 C) USDOC 6251

1. OF SOME PERTINENCE TO THE HSU/CHI TRIP ARE RESULTS OF APRIL 10 MEETING OF TAIWAN BANKERS ASSOCIATION ELECTRONIC BANKING SUBCOMMITTEE AT WHICH RICHARD CHI PRESIDED. IT WAS DECIDED TO INVITE AN AMERICAN CONSULTANT TO ASSIST IN DESIGNING A SOFTWARE SYSTEM TO BE USED IN TAIWAN'S CASH-ORIENTED BANKING OPERATIONS. AFTER CONSULTANT SUBMITS REPORT, BANKS WILL THEN SEND "EXPLORATORY MISSION" TO THE UNITED STATES. RICHARD CHI APPARENTLY ALREADY HAS LIST OF POSSIBLE CONSULTANTS. AT SUBCOMMITTEE'S NEXT MEETING--TIME NOT YET FIXED--CONSULTANT WILL BE SELECTED AND DATES SET FOR WORK IN TAIWAN.

2. COMMERCIAL ATTACHE WAS ABLE TO TALK WITH BOTH VICE MINISTER HSU AND RICHARD CHI AT RECENT SOCIAL FUNCTION. THEY WERE BRIEFED ON MARCH 28 MEETING IN DEPARTMENT OF COMMERCE ON ELECTRONIC BANKING ATTENDED BY COMMERCIAL ATTACHE.

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3. VICE MINISTER HSU, AND PRESUMABLY CHI, STRONGLY FEEL THAT AN ELECTRONIC BANKING TRADE MISSION TO TAIWAN STILL HAS MERIT, BUT THEY ARE IN NO POSITION TO GUARANTEE SALES FOR ALL US COMPANIES PARTICIPATING, LET ALONE "IMMEDIATE SALES"

4. THEY BOTH DECLINED OFFER OF FOREIGN BUYER PROGRAM

ESCORT AND DEPARTMENT OF COMMERCE ASSISTANCE IN SETTING UP CALLS, BUT THOUGHT THAT IT WOULD BE GOOD IDEA FOR EXPLORATORY MISSION FROM BANKS TO HAVE FBP APPOINTMENTS AND ESCORT OFFICER.

5. ITINERARY IS NEW YORK CITY--MAY 1-4 WITH APPOINTMENTS AT AMERICAN EXPRESS, CHEMICAL BANK AND AMERICAN BANKERS ASSOCIATION, BOSTON--MAY 5 WITH APPOINTMENTS AT STATE STREET BANK, DIGITAL EQUIPMENT CORPORATION AND RAYTHEON DATA SYSTEMS, SAN FRANCISCO--MAY 8 WITH APPOINTMENTS AT DECIM (COMPUTER SERVICE SUBSIDIARY OF BANK OF AMERICA) AND LOCAL OFFICE OF EDS CORPORATION OF DALLAS, TEXAS (RESULT OF VP TED RYAN'S APPOINTMENT WITH CHI LAST WEEK).
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